

NexTier Corporate Profile

NexTier, Inc. has a diversified business mix consisting of:

- NexTier Bank - Regional banking services, including:
 - Personal and business banking
 - Commercial banking and lending
 - Merchant services
 - Mortgage services
 - Cash management and preferred corporate services
 - Business and consumer online financial management services
- NexTier Insurance Services - Personal lines and business insurance,
- NexTier Wealth Management – Investment Services

HEADQUARTERS

NexTier Operations Center, 245 Pittsburgh Road, Butler, PA 16001

TELEPHONE

Main Telephone, Telephone Banking and Customer Care Center
1-800-262-1088

EXECUTIVE OFFICERS

Mark Karenchak, Chairman of NexTier Bank
Donald S. Shamey, Chief Executive Officer
Margaret Irvine Weir, President
Robert Howell, EVP, Chief Lending Officer
Richard DeHaas, SVP, Chief Credit Officer
Mark Schoen, SVP, Chief Financial Officer
Maria W. Smathers, SVP Retail Delivery & Marketing
Kathy Kriebel, VP, Operations
Rick Putnam, CEO, NexTier Insurance

EMPLOYEES: 160

ASSETS: \$512 million as of 3/31/13

LOCATIONS

NexTier Bank

- NexTier Operations Center, Butler, PA
- 15 branches in northern Allegheny County, Armstrong County and Butler County

NexTier Insurance Services

- NexTier Operations Center, Butler, PA
- Kittanning, PA

NexTier Wealth Management

- Butler, PA

WEBSITE: www.thebank.com

ONLINE BANKING

NexTier Online Banking
NexTier Online Bill Pay
NexTier Cash Manager
NexTier Business Online Bill Pay
NexTier Remote Deposit

COMMUNITY IMPACT

Key commitments to nonprofit organizations

Commitment to financial education

NexTier Connect Non-profit program

[More Community Impact](#) (links to this page on website)

AWARDS

- 2013 Fast Tracker Award by the Pittsburgh Business Times – Heidi McDowell, VP, Regional & Operations Manager
- 2013 Distinguished Citizen by Moraine Trails Council – Margaret Irvine Weir, President
- 2013 PA Banker's Association, Forty Years in Banking Award – Denny Stokes
- 2013 PA Banker's Association, Forty Years in Banking Award – Angie Banyay
- 2012 Top Woman in Business by the Pittsburgh Business Times – Carol Achezinski, SVP Preferred Corporate Services
- 2012 Healthiest Employers by the Pittsburgh Business Times
- 2012 PA Banker's Association, Forty Years in Banking Award – Eileen Collier
- 2010 Smart Futures "Corporate Champion in Education"
- 2009 Golden Triangle Award of Honor in Communication Management/Social Media by the International Association of Business Communicators
- 2009 Top Woman in Business by the Pittsburgh Business Times - Margaret Irvine Weir, President
- 2008 Torch Award for Marketplace Ethics by the Better Business Bureau of Western Pennsylvania
- 2008 "100 Best Places to Work in PA" by the PA Department of Community and Economic Development
- 2008 Silver Level Leadership Circle Award by Junior Achievement of Western Pennsylvania
- 2008 Woodlands Foundation honored Margaret Irvine Weir at its Butterfly Ball